



Coaching for staff professional Development in education

2019-1-LV01-KA201-060345

# ONLINE STUDY VISIT

April 5 - 7, 2022  
Iasi

**Institution: The County School  
Inspectorate of Iasi**

**Authors:  
Luciana Antoci  
Gabriela Conea  
Eliza Ilie  
Irina Prodan**

# Agenda

## Tuesday, APRIL 5

**"Maxwell Day" Project Coordinator - Daniela Pavel Buimistru.** She is "Coach, Trainer & Speaker at Maxwell Leadership Romania". Chemistry and Physics Teacher, Faculty. of Chemistry, "Alexandru Ioan Cuza" University, Iasi.

**Collaborators:** Eugenia-Carmen Ciocirlea, Gîlcă Andrei Coach - Trainers & Speakers at Maxwell Leadership Romania

Time	Topic	Led by
12.20 - 12.25	Intro to the Day Introduction to the Agenda	Welcome Address – <b>Luciana Antoci</b> , ISJI General School Inspector
12.25 - 13.15	<ul style="list-style-type: none"> <li><i>The line of fulfilled wish. The importance of coaching - activity with students from <a href="#">National College Iasi</a></i></li> </ul>	<ul style="list-style-type: none"> <li><b>ANA Maria Matei</b> - Coach, Trainer &amp; Speaker la Maxwell Leadership Romania</li> </ul>
13.15-13.30	<ul style="list-style-type: none"> <li>Case study. Success story, experience story</li> </ul>	<ul style="list-style-type: none"> <li><b>Camen Beatrice Zelinschi</b> – head teacher at College Agriculture and Food Industry "Vasile Adamachi" Iasi</li> </ul>
13.30 - 13.40	Break	
13.40 - 14.20	<i>Coaching with DISC - When Behavior Speaks Louder Than Words</i>	<b>Roxana Ciocirlea</b> - Coach, Trainer & Speaker la Maxwell Leadership Romania
14.20 - 14.30	Break	
14.30 - 15.20	<i>Leadership Game - Develop your coaching skills</i>	<b>Marius Darie</b> - Coach, Trainer & Speaker la Maxwell Leadership Romania
15.20 – 15.30	Reflection time	CoDe team

## Wednesday, April 6: Communication within coaching and mentoring processes

Time	Topic	Led by
12.00 – 12.15	<b>I. Presentation session</b>	<b>Adriana-Maria Robu</b> <ul style="list-style-type: none"> <li>Teacher at <a href="#">Colegiul Pedagogic „Vasile Lupu” Iași</a></li> <li>Rotary District 2241 - District Governor Schedule Coordinator</li> <li>Associate PhD at <a href="#">Universitatea „Alexandru Ioan Cuza” din Iași</a></li> <li>Studies at <a href="#">Eberhard Karls Universität Tübingen</a> and Alexandru Ioan Cuza University, Iasi</li> </ul>
12.15 – 13.30	<b>II. Communication within coaching process</b> <ol style="list-style-type: none"> <li>The structure and goals of communication</li> <li>Coaching and mentoring definitions</li> <li>Sample Coaching Questions</li> <li>Personal growth coaching session (application)</li> <li>Coaching post session reflection</li> </ol>	
13.30- 13.45	Break	
13.45– 14.45	<b>III. Communication within mentoring process</b> <ol style="list-style-type: none"> <li>The role and the abilities of a mentor</li> <li>Mentoring models in different countries (individual presentation)</li> <li>Sharing feedback in mentoring programmes</li> </ol>	
14.45 – 15.00	<b>IV. Conclusions of the session</b>	<ul style="list-style-type: none"> <li><b>Rector – Professor PhD Tudorel TOADER.</b> <a href="#">„Alexandru Ioan Cuza” University, Iasi</a></li> <li><b>Lecturer PhD - Bogdan Constantin Neculau</b> – Faculty of Psychology and Educational Sciences - DPPD, "Alexandru Ioan Cuza" University of Iasi Director of the Department of Pre-University Education – “Alexandru Ioan Cuza” <a href="#">University, Iasi</a></li> </ul>
15.10 - 15.50	<p>“Alexandru Ioan Cuza” University - <i>Institutional Resources for Coaching</i></p> <p>- <i>Exploring the students’ resources and needs;</i></p> <p>- <i>Promoting the role of the academic community in developing support programs - UAIC Learning Centre;</i></p> <p>- <i>Developing joint Coaching Programs on the EU level - Project EC2U</i></p> <p><a href="#">EC2U – European Campus of City-Universities</a></p>	
15.50-16.00	Reflection time	CoDe team

**Thursday, April 7**

**Coordinator: Dan Berinde**

- Professional Coach, PCC ICF, Certified Mentor Coach, Founder & Managing Partner, Coaching Partners
- EMBA studies at ASEBUSS - KENESSAW USA – EMBA
- Studies at the [Technical University "Gh. Asachi" Iași](#)

Time	Topic	Led by
13.00-14.00	Coaching in schools: challenges of the role of director and methods of intervention	<b>Virginia Alexe</b> , head teacher <a href="#">school 205 "Adrian Păunescu"</a> , Bucuresti
14.00 - 14.15	Break	
14.15 - 15.15	Coaching support for education Live coaching session	<b>Corina Neagu si Gabriel Istoc</b> : coaches in the <a href="#">Coaching Partners team</a>
15.15 - 15.45	Reflection time & feedback on the learning activity	
15.45 - 16.00	<a href="#">LTTA Evaluation</a>	